

ADDENDUM TO AMERICAN LUNG ASSOCIATION 2012 ANNUAL REPORT

Program Services Expenses and Total Expenses

Program Services

Expense	Percentage	Actual Dollars
Advocacy	17%	\$9,803,233
Field Fundraising	16%	9,551,567
Field Management Advisory	4%	2,188,709
Field Program Development	6%	3,845,390
Public Health Education	45%	26,128,524
Research	12%	6,930,326
Total		\$58,447,749

Total Expenses

Expense	Percentage	Actual Dollars
Program Services	92%	\$58,447,749
Fundraising National Headquarters	4%	2,622,906
Management and General	4%	2,218,219
Total		\$63,288,874